

Ad hoc announcement pursuant to Sec. 15 WpHG

PC-WARE Q1 2010/11: Clear gains in business results over previous year / German Microsoft business delivers most successful result in the history of PC-WARE as a company

- Business Volume: EUR 379.9 million (+12.9% y.o.y.)
- Revenue: EUR 226.5 million (+4.7% y.o.y.)
- Gross profit: EUR 37.9 million (+25.7% y.o.y.)
- EBITDA: EUR 4.4 million (EUR +9.1 million y.o.y.)
- EBIT: EUR 3.1 million (EUR +10.4 million y.o.y.)

Leipzig, 28 July 2010 – In the course of the first quarter of the 2010/11 fiscal year, PC-WARE has succeeded in achieving a considerable increase in its business results over the previous year. This successful development is attributable to both organic and inorganic growth within the Group. The restructuring measures implemented in the last fiscal year are making a noticeably positive contribution.

In the first quarter of 2010/11, PC-WARE expanded upon its position as the highest-selling Microsoft Large Account Reseller on the German market. During software producer Microsoft's last fiscal year, which ended on 30 June 2010, PC-WARE recorded gains of 5% over the previous year in business volume in the volume license business, which forms the core business, despite the difficult overall economic circumstances. This means that PC-WARE has now posted the most successful result in the company's history in the German Microsoft business.

The overall revenue of the PC-WARE Group rose by 4.7%, to EUR 226.5 million, over the same quarter of the previous year. This positive development is also reflected in the gross profit, which rose to EUR 37.9 million in the first quarter, for a gain of 25.7%, a greater percentage increase than was recorded in revenue. This growth is attributable to the increase in revenue in the higher-margin field of data centers. The gross profit margin rose from 13.9% to 16.7%. During the first quarter, EBITDA rose by EUR 9.1 million from the same quarter of the previous year, to EUR 4.4 million. The figure is now above the mark announced at the opening of the fiscal year.

The interim report for the first quarter of the 2010/11 fiscal year will be published on 30 July 2010 in the Electronic Bundesanzeiger and on the company's website at www.ir.pc-ware.de.

Contact:

PC-Ware Information Technologies AG

Investor Relations

Blochstraße 1

D-04329 Leipzig

Tel. +49 (0)341 25 68-000

ir@pc-ware.de

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