

## Press Release

Economy / Enterprises / Authorities

### PC-WARE wins the EU tender of the German Federal government

**Bonn / Leipzig, 13.06.2007 - The IT Service Provider PC-WARE wins the Pan-European tender of the Procurement Office of the German Federal Ministry of the Interior. As announced today by the Procurement Office, PC-WARE thus is the confirmed Select trading partner for the next two to three years. The contract regulates the Microsoft software licensing procurement according to public procurement law for the entire federal administration with a volume of €30-50 million per year.**

The Procurement Office of the Federal Ministry of the Interior is the federal government's second largest purchaser of products and services with a total volume of around €611 million.

The reconfirmation of the Pan-European operating IT Service Provider PC-WARE as Select trading partner, now enables every federal institution to buy IT services through a basic agreement. PC-WARE will offer the federal authorities its entire range of Microsoft services.

“Through this decision, the Procurement Office has acknowledged the good experience with our company. The reappointment as Select trading partner indicates and strengthens our exposed role as partner and service provider not only in Germany's federal administration, but also throughout Europe”, explained Markus Kirchner, Director Software Sales & Licensing PC-WARE.

For a long time, PC-WARE has been an established and competent IT partner in the public service. Over one third of PC-WARE's sales in Germany are with more than 18,000 customers of public administrations at federal, state and communal level.

After signing the contract today in Bonn, Roderich Egeler, Director of the Procurement Office, said: “This is the second time that PC-WARE has won the tender as Select trading partner. This contract will generate a positive effect on the entire federal administration, and I look forward to continuing our excellent and proven cooperation.”

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## **PC-WARE**

PC-Ware Information Technologies AG is one of the leading manufacturer-independent IT enterprises in Europe, offering a comprehensive service portfolio which covers licensing of standardised software, software management, system support, proprietary software solutions and complete system-house services, in addition to financial services provided via its own subsidiaries.

PC-WARE is the outright market leader in Europe within its core business of software licensing and licence management; it is ranked third in Germany's system-house league table.

Employing more than 1,200 people and serving around 85,000 customers, the company operates subsidiaries in 18 countries in Europe, Africa and Asia (D, GB, F, I, BE-NE-LUX, A, CZ, CH, DK, FIN, S, N, ROM, RU, ZA and CN).

PC-WARE was granted European Large Account Reseller (ELAR) status for the whole of Europe, the Middle East and Africa (EMEA region) by Microsoft, one of the company's key business associates.

Working with cooperation partners, the company is able to cover markets in North and South America, Asia, Australia and Eastern Europe, in addition to serving global customers.

PC-WARE cooperates closely with a number of IT specialists, including Microsoft, Adobe, Citrix, Business Objects, VMware, Novell, Symantec, McAfee, CA Inc., Oracle, Attachmate, Borland, Fujitsu-Siemens, IBM/Lotus and Hewlett Packard.

The company has been operating profitably since its inception in 1990. Activities within the area of software licence reselling commenced in 1993. In 1998, the GmbH (limited liability company) became an AG (stock corporation). PC-WARE has been listed on the Frankfurt Stock Exchange since 5 May 2000 and joined the Prime Standard in 2003. (WKN: 691 090, ISIN DE0006910904, Reuters Symbol PCWG.DE)