

Press Release

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CA Technologies honours COMPAREX as LAR Partner of 2011 for Europe, Middle East and Africa

Management software expert acknowledges best partners at event in Marbella

CA Technologies has honoured IT service provider COMPAREX, formerly known as PC-WARE, as *LAR Partner of the Year FY 2011*. The award is bestowed in recognition of the highest revenue generated with CA products in the Europe, Middle East and Africa (EMEA) region and was presented on 10 May at the annual *Distribution and Partner Horizon Summit* in Marbella.

Robert Ebner, COMPAREX Vice President Software, expressed his delight at receiving the award: "We share an award-winning partnership with CA that spans many years, and this latest accolade as the LAR Partner of the Year represents another highlight. We are committed to further cementing this position. Beyond the classic field of licensing, we believe the integration of Cloud technologies within the CA product portfolio, as illustrated by the upcoming ARCserve r16 featured in our Cloud consulting service, offers a great deal of potential."

Chris Ross, Vice President EMEA & Asia-Pacific, CA Technologies Data Management CSU: "COMPAREX have had an impressive year, driving the CA Technologies Data Management Business. Not only have they continued to grow our business in Germany, but by working closely together, we have been able to expand our reach into other countries such as Italy, Netherlands, UK and others to start driving significant growth outside of Germany. Relationships are key in this business and I am pleased that our ability to work as one team with the COMPAREX team has been the key to our joint success this year. COMPAREX have utilized our marketing tools and solution collateral to drive demand across EMEA and it is great to see positive results from this work. Congratulations to the COMPAREX team on this award!"

Last year, CA Technologies honoured exceptional performance and achievements within its global partner network in seven categories.

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About COMPAREX

The COMPAREX Group is a manufacturer-independent IT service provider with international reach.

Drawing on more than 30 years' experience in planning and executing server and client infrastructures, COMPAREX has established itself as a partner to SMEs, public-sector bodies, industrial enterprises and global corporations from various segments of the economy. Alongside software procurement and licence management, the Group's portfolio includes an extensive cross-vendor consulting and services package from a single source. The COMPAREX Group operates a MultiVendor Helpdesk and offers a broad range of training services organised by the COMPAREX Academy.

COMPAREX is a Microsoft EMEA Large Account Reseller (LAR) and has more than 2,300 certifications from approx. 30 suppliers, including Citrix, VMware, Adobe, Symantec and McAfee as well as Hitachi, IBM and EMC.

Having evolved from PC-Ware Information Technologies AG, COMPAREX currently employs around 1,700 people at 75 sites in 28 countries throughout Europe, Africa and Asia. In the financial year 2010/11 revenues totalled EUR 970 million.

For further information on COMPAREX, please visit www.comparex-group.com