

**Press Release
IT / business**

PC-WARE South Africa appoints new Managing Director

Leipzig/Johannesburg, 15 January 2007 – Today the Global ICT Service Provider, PC-WARE announced Maurice Staal as the new Managing Director for its South African subsidiary who was employed on 1 January 2007.

This IT Company has been operating in Johannesburg and Cape Town since 2003 and is expanding its customer, service and solution portfolio. It is also developing further market shares in strategic areas such as Software Asset Management and software licensing; and multisegment targeting of new customer prospects, especially the Public Sector.

“The South African market has a great potential for development. Currently the country is establishing efficient IT infrastructures. We record increasing investment volumes from our international customers, our local Corporates and the Public Sector. We expect the estimated investments for South Africa to spurt upwards with the coming of the FIFA World Cup 2010. PC-WARE’s outstanding quality service and competencies in Agreements and Licence Management are a unique selling point in the South African market, and will open high-margin volumes”, says Maurice Staal.

Maurice Staal has developed his in-depth knowledge of the South African market since 1994. He was the General Manager of the Dutch-South African Chamber of Commerce and Investment Consulting Group. Before he joined PC-WARE he was the Managing Director of a leading French IT-Enterprise. Maurice was responsible for Business Development, Consulting & Sales of cutting-edge solutions to SMME’s (Small Medium and Micro Enterprises), as well as servicing large Corporates and the Public Sector in South Africa and other African countries.

He entertains an excellent network with major players in the ICT arena in South Africa and will ensure sustainable and growing business development for PC-WARE.

“Maurice is an internationally experienced manager, and we are happy to have him on board. His in-depth knowledge of the South African IT market, his many years of experience and his solid commitment to the Black Economic Empowerment Plan in South Africa will make a significant contribution to the future success of our subsidiary in South Africa”, says Dr. Knut Lösckke, CEO PC-WARE AG.

PC-WARE AG

PC-WARE Information Technologies AG is one of the leading manufacturer-independent IT enterprises in Europe, offering a comprehensive service portfolio which covers licensing of standardised software, software management, system support, proprietary software solutions and complete system-house services, in addition to financial services provided via its own subsidiaries.

PC-WARE is the outright market leader in Europe within its core business of software licensing and licence management; it is ranked third in Germany’s system-house league table.

Employing more than 1,200 people and serving around 85,000 customers, the company operates subsidiaries in 15 European countries (D, GB, F, I, BE-NE-LUX, A, CZ, CH, DK, FIN, S, N and ROM) as well as in South Africa and the US.

PC-WARE was granted European Large Account Reseller (ELAR) status for the whole of Europe, the Middle East and Africa (EMEA region) by Microsoft, one of the company's key business associates.

Working with cooperation partners, the company is able to cover markets in North and South America, Asia, Australia and Eastern Europe, in addition to serving global customers. PC-WARE cooperates closely with a number of IT specialists, including Microsoft, Adobe, Citrix, Business Objects, VMware, Novell, Symantec, McAfee, Veritas, Computer Associates, Oracle, Attachmate, Borland, Fujitsu-Siemens, IBM/Lotus and Hewlett Packard.

The company has been operating profitably since its inception in 1990. Activities within the area of software licence reselling commenced in 1993. In 1998, the GmbH (limited liability company) became an AG (stock corporation). PC-WARE AG has been listed on the Frankfurt Stock Exchange since 5 May 2000 and joined the Prime Standard in 2003. (WKN: 691 090, ISIN DE0006910904, Reuters Symbol PCWG.DE)